



# RESELLER HOSTING WITH MYLOC MANAGED IT AG DATA CENTERS

**myLoc**

a **WIIT** Company



## YOUR RESELLER SERVER PROVIDER MYLOC MANAGED IT AG INTRODUCES ITSELF

myLoc managed IT AG has been operating data centers in Düsseldorf since 1999 and developing innovative hosting solutions designed to meet everyone's requirements, but also pushes limits to build paths for the future. myLoc currently operates 7 data centers in accordance to ISO 27001 right in Düsseldorf, Germany. 5 additional data centers in Munich, 2 in Limburgerhof and 1 in Stralsund and 1 in Rostock. The main campus in Düsseldorf has 7 carrier-neutral data centers with a surface area of 3,500 m<sup>2</sup> and a 1,000 m<sup>2</sup> space for additional expansion if needed, to offer even more servers to their resellers!

myLoc owns the world's largest Lampertz security cell protecting crucial systems with sensitive data from major customers. One data center is located outside of the main campus for optimal redundancy. myLoc has its own cogeneration power unit on site for local electricity and air conditioning providing UPS (uninterrupted power supply) and onsite emergency generator for additional protection against power failures. myLoc managed IT AG operates its own IP network.

The redundant backbone multiple fiber optics design handles 1950 Gbit/s external connectivity, connects to all major carriers and EPs (Exchange Points) (DECIX, AMSIX, ECIX) this helps bring resellers even further! Customers are located around the world, from Canada through Europe all the way to Russia, basically every continent. myLoc also has its own NOC (Network Operations Center) providing 24/7 network monitoring and thanks to our more than 50 employees myLoc is able to provide its resellers 24/7 support 365 days a year.





## MYLOC'S WIDE RANGE OF SERVER CONFIGURATIONS 2 BRANDS, BIG SELECTION AND MANY FEATURES HELP EXPAND YOUR SERVER PORTFOLIO

A data center with its own Reseller Program is the source of all sources. Thanks to excellent business relationships with leading hardware manufacturers like HPE, AMD and Intel myLoc offers only TOP quality hardware on their servers. The wide range of server products that are offered within myLoc's three brands gives resellers the chance to expand their current server portfolio making resellers more attractive as a server hoster for the millions of consumers waiting to order.

Combine webtropia.com and servdiscount.com brands from myLoc, resellers can offer their customers products ranging from VPS to VDSs, Dedicated Servers and even Managed Servers. myLoc also offers cloud hosting products divided into SaaS (Software as a Service); Cloud Files for all requirements, as well as Acronis Cyber Security as a side product.

Along with the wide selection of servers, myLoc also now offers for each server the capability of increasing the network bandwidth and also data traffic. Additional IPs, Subnets, VLAN connections, just to mention some other additional add-ons. Resellers have customers where the requirements are more than standard resellers can offer more to their customers in just seconds directly on the customer interface.

## ADVANTAGES OF YOUR NEW DATA CENTER OPERATOR



webtropia is the right place to fulfill all your B2B customers' needs with the newest High-End/Enterprise generation dedicated servers from HPE. All High-End dedicated servers are powered by the latest XEON & AMD-Epyc CPUs. Along with the High-End servers webtropia also offers VPSs, VDSs and the newest Mid-Range dedicated servers. All Mid-Range server products are running on the newest and latest hardware from top manufacturers like MSI, Supermicro, Intel and AMD. The VDSs and VPSs from webtropia.com are also hosted on host systems based on Hewlett Packard Enterprise hardware, but at a much more attractive price.

Resellers can now offer enterprise level dedicated servers, VPSs and VDSs and also Cloud Solutions for their B2B customers.

## SERVDISCOUNT.COM

servdiscount.com has a wide selection dedicated servers with all different types of configurations to meet everyone's requirements. These servers are extensively tested by our qualified staff, so that you can rely on reliable dedicated servers for your customers despite older hardware. Wide variety of dedicated servers available for your server portfolio.



## OUR WHMCS MODULE & API, CI AND RESELLER STORE FULL AUTOMATION + EASY CUSTOMER INTERFACE + ONE STOP SHOP = FLEXIBILITY

myLoc offers their resellers an easy to use customer interface. Resellers have all of the most important server management functions in one place. Along with that, you have a list all of your contracts, invoices, tickets, licenses etc. myLoc is proud to offer a fully informed and functional customer interface for their resellers.

Many resellers use WHMCS and now myLoc has developed and launched their WHMCS module for their resellers. Now resellers can plug our WHMCS module into their WHMCS system and have full automation. Other resellers don't use WHMCS, but can take advantage of the API to control the most important server management functions without having to log in to our reseller account and also achieve full automation. myLoc focuses also their time on a user-friendly atmosphere, why would we want our customers to have to order on three dif-

ferent websites? We don't. We also created a new Reseller Store, exclusively for our resellers. In the reseller store our customers can order all of our server products in one website. The new store also allows order system full automation. This takes full automation to a whole new level. You can now integrate our order system segment from our API into your system. When your customers order from your hosting site, the order will come directly through our system.

# WHMCS





## MYLOC OFFERS THE LOWEST PRICES ON THE MARKET RESELLERS PROFIT FROM MYLOC'S PRICES AND ADDITIONAL DISCOUNTS

myLoc has molded long time partnerships with HPE, AMD, Intel among others making it possible to offer the newest technologies with only top brand names in what server hardware has to offer. This enables myLoc the resources to continue creating exciting and innovative server configurations whether you're looking for enterprise, mid-range or desktop hardware, myLoc covers all requirements.

Even though all brands are already below market standard prices, myLoc resellers can still take advantage of silver, gold or platinum level discounts. The more servers you accumulate the more discounts you receive. That's double the discount! This list includes discounts on servers ranging from 5%, 10% up to 20% for each server, no setup fee on new orders. myLoc also offers resellers discounts on IP-Subnets, PLESK licenses, Domains, SSLs and Windows licenses.

By utilizing myLoc's discounts on servers and services, as a reseller you will not only be able to offer your customer base excellent prices, but also achieve your ROI (return on investment) in no time. myLoc wants you to be a hosting leader in your market base by offering you excellent prices, newest and most innovative server products connected on an exquisitely structured backbone nested in one of our 16 ISO certified DCs in Germany.







## BIG BENEFITS PROVIDE A GOOD HOME FOR RESELLERS MYLOC'S 24/7 TECH SUPPORT, PERSONAL ACCOUNT MANAGER AND MORE...

The myLoc reseller team focus exclusively on the satisfaction of their customers. Every reseller is appointed a reseller account manager. This helps build a better bridge of communication. When you have specific questions regarding your contracts, custom server configuration queries, custom billing or any other important topics, resellers have a personal account manager and not a different person every time they have a question. Along with

### **Direct Contact Person**

A personal agent is assigned to every reseller so there is always someone they know to help them.

### **Server Hosting and Cloud Hosting**

Utilize the hosting products available in the server hosting and cloud hosting segments and rent them at already discount prices along with a reseller discount. myLoc's large server portfolio and Cloud products gives resellers the advantage to expand their portfolio with enterprise level servers at the lowest price.

### **Reseller Discount Levels**

Along with the already discounted prices from myLocs brands, resellers can take advantage of reseller discount levels. This gives resellers a more attractive ROI (return on investment)

### **24/7 On-Site Support**

Resellers receive 24/7 email and telephone support. Regardless if it's a holiday, work day or a weekend, myLoc's support team is always there.

### **WMCS & API Full Automation and Reseller Store**

Let full automation do the work for you! Now you can concentrate more on the core of your business, marketing and your customers!

### **Additional Features & Upcoming Innovations**

myLoc already offers many additional features for servers and the network they are connected to. myLoc pushes the limits on what else can be offered. We are open to your suggestions and try to incorporate any ideas to our system. We listen when customers speak!



## CONTACT US

### YOUR CONTACT PERSONS FOR RESELLER-HOSTING

#### **Daniel Alves**

Head of International Business Development / Resellers

*« I like to bring customer service to a higher level. Customer satisfaction is my goal. »*

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#### **Sven Rosinski**

Reseller Account Manager

*« My commitment doesn't end at providing a service; it extends to ensuring your satisfaction. Your happiness is my benchmark for success.. »*

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# myLoc

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